845/1 ENTREPRENEURSHIP EDUCATION

Paper 1 August 2024 2½ hours



ENTEBBE JOINT EXAMINATION BUREAU

Uganda Lower Secondary Certificate of Education

ENTREPRENUERSHIP EDUCATION

Paper 1

2 hours 30 minutes

INSTRUCTIONS TO CANDIDATES:

This paper consists of Sections A and B. It has five examination items.

Section A has three compulsory items.

Answer one item from Section B.

Answer four examination items in all.

Any additional item(s) answered will **NOT** be scored.

All answers must not be written in the answer booklet(s) provided.

SECTION A

Answer all items in this Section

Item 1

Having completed Ordinary level exams last year, Nyafwono was the proud winner of a prize of Shs. 20 million with MTN Momo pay. She has decided to use part of these funds to start a carpentry workshop to produce various categories of furniture for sale. Indeed the business has started off well. The remaining balance of her prize money is still kept in her house though she is considering opening up a current bank account for the business. Most of her customers are complaining that she delays to meet their orders for furniture products.

Support material



Image courtesy of https://www.geredgereedschap.nl

Task

- (a) Advise Nyafwono on the ethical business conduct to undertake in order to make his business a success.
- (b) Guide Nyafwono on the characteristics of the current bank account he wants to open up.
- (c) Inform Nyafwono on the factors he should consider when selecting machinery and equipment during expansion of his business.

Item 2:

Wamono and his brother own a restaurant in Mulago zone, Kampala. They intend to register it as a private limited company and take up some insurance policies as well. The City council authorities have threatened to close their business since it is not yet formalized. Wamono and his brother are confused on the requirements and process of formalizing their business.

Support material



Task:

Use your entrepreneurial skills to guide Wamono and his brother:

- (a) solve the confusion they are going through.
- (b) on the local taxes to be paid by Wamono and his brother to KCCA after formalizing their business.
- (c) on the insurance policies they can undertake for their business.

3 Turn Over

Item 3:

Ssango occupies 3 acres of land located in Mukono. He has saved Shs. 8 million and used it to start a craft shoe-making business that produces for domestic market but with a goal of producing for the foreign market too. His domestic sales are not yet good. He thinks that the low sales could be a result of limited marketing skills. Some people tell him that he selected the wrong type of business opportunity. However this leaves him in an indecisive state.

Support material



Task:

Using your entrepreneurial skills:

- (a) educate Ssango on the features of a good business opportunity.
- (b) help Ssango draw a marketing budget for his business opportunity.
- (c) guide Ssango on the requirements for export trade before opting for the business opportunity.

SECTION B

Answer one item from this Section

Item 4:

The following transactions for the month of June 2024 were carried out by Kasenene, an inexperienced entrepreneur:

| Started business with the following balances: Cash balance Shs. 2,000,000 (Debit) Bank balance Shs. 4,000,000 (Credit) | |
|--|--|
| Bought goods worth Shs. 500,000 by cheque. | |
| Sold goods worth Shs. 700,000 by cheque. | |
| Bought machinery amounting to Shs. 450,000 by cash. | |
| Paid for insurance Shs. 300,000 in cash | |
| Made cash sales Shs. 800,000. | |
| | |

| 15 th | Banked cash amounting to Shs. 200,000. |
|-------------------|--|
| 20^{th} | Drew a cheque of Shs. 100,000 for office cash. |
| 21^{st} | Bought goods on credit from Kyanjo Shs. 650,000 |
| 23^{rd} | Sold goods on credit to Jesca Shs. 800,000 |
| 25 th | Paid Kyanjo Shs. 300,000 by cheque and promised to pay the balance later. |
| 27 ^t : | Received a cheque of Shs. 800,000 from Jesca and banked it in the afternoon. |

Task:

Help Kasenene prepare a double-column cashbook and thereafter interpret for him the financial status of his business.

Item 5

Akello studied Entrepreneurship Education up to S.4. She failed to prepare the trial balance correctly and therefore it failed to balance. She had the following items.

| ITEM | SHS |
|---------------------------------|-----------|
| Stock 1 st /1/2023 | 800,000 |
| Stock 31 st /12/2023 | 380,000 |
| Purchases | 1,000,000 |
| Carriage inwards | 200,000 |
| Machinery | 3,000,000 |
| Debtors | 700,000 |
| Creditors | 400,000 |
| Bank overdraft | 600,000 |
| Sales | 5,400,000 |
| Furniture | 1,500,000 |
| Discount allowed | 300,000 |
| Discount received | 270,000 |
| Drawings | 490,000 |
| Electricity | 170,000 |
| Carriage outwards | 230,000 |
| Sales returns | 200,000 |
| Purchases returns | 100,000 |
| Capital | 1,820,000 |

Task:

Prepare for Akello, the document to prove arithmetical accuracy in her records and also prepare a financial statement that determines the profitability of the business.

5 END